



An Exhibitor Focus

In conversation with Nick Quintong from PayGo Energy, Exhibitor at the 31st World LPG Forum Booth #132



PayGo Energy is a venture backed technology start-up. We have developed a hardware and software platform that unlocks new markets for residential LPG

1. The Forum Voice: Thank you for taking the time to talk to the Forum Voice. Could you tell us what made you decide to be an exhibitor at this year's World LPG Forum?

The World LPG Forum is the most important conference of the year and draws delegates from across the industry. With the recent boom in LPG production in the US, I think Houston is a great location for the event. At PayGo, we are excited about

the opportunity to present our technology, meet with our partners, make new connections, and learn about the future from industry leaders.

2. The Forum Voice: What specific products or services will you highlight this year at your booth? Or anything else that you would like to share with the readers of The Forum Voice.

The PayGo Energy platform combines both hardware and software technology to transform how the industry distributes LPG in emerging markets. If you stop by the PayGo booth or one of our presentations, you will hear about the success we have had in Kenya using a blend of technology and business model innovation to drive up LPG usage from the mass-market. In addition, we will have our latest smart meter technology and software platform at the exhibit. We are planning to scale up globally, so we will be interested to learn more about your local market and how we can potentially work together in the future.

3. The Forum Voice: What message do you have for the repeat and new attendees to the exhibition ?

I would encourage folks to attend the Forum sessions. We are in a dynamic industry. It's a great opportunity to learn from adjacent markets and get a peek into what the future might bring. Lastly, I always find the networking aspect of the World LPG Forum to be one of the most powerful parts of the conference. I'm looking forward to having a beer with old friends and making new connections.



PAYGO ENERGY